

## Why choose a Certified Residential Specialist®?

### What's the difference between a REALTOR® and a real estate agent?

A REALTOR® is a member of the National Association of REALTORS®, which indicates that they've pledged to uphold the standards of the association and its code of ethics.

### What is a CRS?

A Certified Residential Specialist® is a REALTOR® who has earned the prestigious designation from the Residential Real Estate Council. In order to become a CRS Designee, REALTORS® are required to complete advanced training and coursework as well as meet significant experience requirements.



**Certified Residential Specialist**

The Proven Path To Success



# WHY should you work with a REALTOR<sup>®</sup> with a CRS Designation?



Certified Residential Specialist

The Proven Path To Success